

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **International, Financial Institutions & Remittances** based at **Karachi**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

01	Position / Job Title	Senior Relationship Manager – Home Remittance Business (OG - I)
	Reporting to	Unit Head – Home Remittance Business
	Educational / Professional Qualification	<ul style="list-style-type: none"> • Minimum Graduation or equivalent from a local or international University / College / Institute recognized by the HEC of Pakistan • Candidates having Master’s degree and / or relevant professional certification (s) in International Remittances/ Trade/ ACAMS / AML / CFT will be preferred
	Experience	<ul style="list-style-type: none"> • Minimum 04 years of banking and / or financial institute, with at least 1 year in Home Remittance and / or International Payments and / or Cross-Border Remittances and / or Correspondent Banking and /or related areas such as Payment Operations, Fintech Remittances, or Digital Payments
	Other Skills / Expertise / Knowledge Required	<ul style="list-style-type: none"> • Strong communication and interpersonal skills • Good analytical and problem-solving abilities • Excellent time management and organizational skills • Proficiency in MS Office (Excel, Word, PowerPoint) • Ability to work collaboratively in a cross-functional, fast-paced environment with attention to detail and accuracy
	Outline of Main Duties / Responsibilities	<ul style="list-style-type: none"> • To support the achievement of sustainable revenue streams by implementing strategies that enhance home remittance business growth • To analyze business and partner performance data regularly to identify trends, opportunities, and strategies to increase remittance volumes • To prepare office notes, memos, and proposals related to client onboarding, pricing, and business matters for management approval • To manage funds, settlements, and financial coordination with remittance partners and stakeholders to ensure smooth operations • To prepare, review, and update agreements and assignments with home remittance partners and stakeholders • To ensure full compliance with AML, KYC, CTF, and due-diligence requirements for all remittance partners • To coordinate with Operations, Compliance, Legal, IT, and other support units on matters related to home remittances • To ensure adherence to banking regulations, internal policies, and proper maintenance of partner files, documentation, and records • To assist the Wing Head in identifying new remittance opportunities and converting leads into business achievements • To perform any other assignment as assigned by supervisor(s)
Assessment Test / Interview(s)	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for test and / or panel interview(s).	
Employment Type	The employment will be on contractual basis for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank’s Policy / rules.	

Interested candidates may visit the website www.sidathyder.com.pk/careers and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for test / interview.
National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.