

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **Corporate & Investment Banking** based in **Karachi**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

01	Position / Job Title	Divisional Head – Strategy & Business Planning (SVP)
	Reporting to	Group Chief – CIBG
	Educational / Professional Qualification	<ul style="list-style-type: none"> • Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC of Pakistan • Candidates having a Master's degree, preferably in Business and / or Commerce and / or Economics from a reputed university / institute and / or relevant certification(s) / diploma(s) in banking would be preferred
	Experience	<ul style="list-style-type: none"> • Minimum 10 years of experience in the Banking Industry and / or Financial Institution, out of which 05 years of experience in Credit Structuring and / or Credit Analysis and / or relevant field • Candidates having minimum 03 years of experience in Leadership / Supervisory role would be preferred
	Other Skills / Expertise / Knowledge Required	<ul style="list-style-type: none"> • Strong analytical and structuring skills • Sound understanding of products & services offered in Corporate & Investment Banking • Excellent Relationship Management skills and credit related expertise • Thorough understanding of the needs of local and regional corporate client base as well as regulatory regime will be an advantage
	Outline of Main Duties / Responsibilities	<p><u>Credit Review & Monitoring:</u></p> <ul style="list-style-type: none"> • To analyze and review credit proposals generated from all Regional Corporate Centers (currently Islamabad, Lahore, Karachi, Faisalabad & Multan) and apprise the Group Chief about the quality of the loan proposals and make recommendations to strengthen the credit proposal in liaison with the respective Regional Corporate Center • To act as the CIBG liaison between the various external Groups / Committees to keep track record of all the credit proposals from initiating stage till approval stage, release of final minutes, documentation, and disbursement with active follow-up wherever there are delays • To ensure timely execution of Credit Committee's decisions related to Corporate Banking Group's portfolio • To give presentations to the Credit & Risk Committees pertaining to specific cases under consideration and / or sectoral overview <p><u>Human Resource Management & Administration:</u></p> <ul style="list-style-type: none"> • To ensure timely training of CIBG officers / executives to improve their professional capabilities and to provide them with the necessary skillset to get their jobs done • To conduct manpower planning, conducting Training Need Analysis, handle transfers, posting, leaves, job rotation, and travel arrangement of department of staff • To conduct manpower planning at the start of the year keeping in view the targets assigned to each Regional Corporate Center by Board of Directors

	<ul style="list-style-type: none"> • To deal with all internal & external stakeholders for the matters related to licensing, establishment, and shifting / renovation of Corporate, to ensure smooth delivery of corporate banking channel of Bank's largest core-asset portfolio • To perform any other assignment as assigned by the supervisor(s)
Assessment Interview(s)	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for panel interview(s).
Employment Type	The employment will be on contractual basis for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank's policy / rules.

Interested candidates may visit the website www.sidathyder.com.pk/careers and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for interview.

National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.