

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **International, Financial Institutions & Remittances** based at **Karachi**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

01	Position / Job Title	Unit Head – Home Remittance Business (OG-I)
	Reporting to	Wing Head – Remittance Business
	Educational / Professional Qualification	<ul style="list-style-type: none"> • Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC • Candidates having Master’s degree and / or relevant professional certification(s) in International Remittances / Trade / ACAMS / AML / CFT will be preferred
	Experience	<ul style="list-style-type: none"> • Minimum 04 years of Banking and / or Financial Institute experience with at least 01 year in Home Remittance and / or International Payments and / or Cross-Border Remittances and / or Correspondent Banking and / or related areas such as Payment Operations / Fintech Remittances / Digital Payments
	Other Skills / Expertise / Knowledge Required	<ul style="list-style-type: none"> • Strong communication and interpersonal skills • Strategic thinking and business development skills • Analytical and data-driven mindset • Leadership and team management skills • Excellent time management and project coordination skills • Proficiency in MS Office (Excel, PowerPoint, Word)
	Outline of Main Duties / Responsibilities	<ul style="list-style-type: none"> • To drive sustainable revenue growth by implementing strategies to expand the home remittance business and optimize partner performance • To analyze client and market data to identify trends, evaluate performance, and recommend initiatives to increase transaction volumes and revenue • To oversee onboarding, pricing, and partnership agreements, ensuring all tie-ups comply with regulatory, policy, and operational requirements • To manage fund flows, settlements, and financial coordination with remittance partners and stakeholders • To ensure all remittance partners adhere to AML, KYC, CTF, and due diligence standards, coordinate with Compliance and Operations for risk mitigation • To liaise with internal teams (Operations, Compliance, Legal, IT) to ensure smooth execution of remittance operations and partner activities • To support the Wing Head in identifying new business opportunities, developing corridors, and converting leads to measurable business outcomes • To supervise and guide junior staff in handling documentation, partner coordination, and reporting to ensure timely and accurate execution • To prepare and present dashboards, MIS reports, and business performance analysis for management review • To perform any other assignment as assigned by supervisor(s)

Assessment Test / Interview(s)	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for test and / or panel interview(s).
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Employment Type	The employment will be on contractual basis for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank's Policy / rules.
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Interested candidates may visit the website **www.sidathyder.com.pk/careers** and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for test / interview.

National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.