

The individuals who fulfill the below basic-eligibility criteria may apply for the following position based in **Karachi**:

01	Position / Job Title	Unit Head - Transactional Banking Product (AVP / VP)
	Reporting to	Wing Head - Cash Management & Business Banking
	Educational / Professional Qualification	<ul style="list-style-type: none"> • Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC • Candidate having a Bachelor's and / or Master's degree (recognized by the HEC) in Computer Sciences and / or relevant field would be preferred
	Experience	<ul style="list-style-type: none"> • Minimum 06 years of experience in Banking and / or Financial Institution(s) and / or Telecom and / or Fintech, out of which 04 years of experience in Product Development & Management • Candidate having a key role in Digital Transformation or Digital Development in the banking industry with process improvement methodologies, project management and change management standard would be preferred
	Other Skills / Expertise / Knowledge Required	<ul style="list-style-type: none"> • Strong analytical, conceptual, and problem-solving abilities • Strong hands-on advanced analytics / data science background with experience in the application of strategic decision-making • Ability to work in a fast-paced, deadline-driven environment that demands high quality, creative and consistent work • In depth knowledge of current technologies advancements in the world of digitalization • Ability to challenge the status quo and inspire others to look for improvement opportunities • Proficiency in Project Management methodologies will be preferred
	Outline of Main Duties / Responsibilities	<ul style="list-style-type: none"> • To prepare comprehensive documentation, including Business Requirement Documents (BRDs), Product Programs, Standard Operating Procedures (SOPs), and process flows to support product lifecycle management • To collaborate with IT, Operations, and Compliance teams to finalize system design and technical specifications, ensuring alignment with regulatory guidelines, operational feasibility, and business goals • To lead new product development and product enhancement projects across Corporate, Islamic and Retail segments, ensuring timely delivery, scalability, and innovation • To work closely with internal departments (CIBG, ITG, Operations,) and external partners (vendors, service providers, and regulators) to ensure smooth product rollout and post-implementation support • To develop and execute strategies to strengthen NBP's cash management portfolio by identifying emerging trends, market opportunities, and potential partnerships that enhance business growth • To ensure timely completion of product testing phases, including SIT, UAT, and pilot deployments, resolving any functional or technical issues before final rollout • To conduct detailed business requirement analysis through consultation with stakeholders to capture, validate, and document functional and non-functional requirements aligned with strategic objectives

		<ul style="list-style-type: none">• To continuously evaluate existing product performance and customer's feedback to identify areas of improvement, recommending enhancements to optimize efficiency, revenue, and customer satisfaction• To perform any other assignment as assigned by the supervisor(s)
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