

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **Inclusive Development** based at **Karachi**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position.

01	Position / Job Title	Unit Head - Supply Chain Financing (AVP / VP)
	Reporting to	Wing Head – SME Policy, Product & Supply Chain Business
	Educational / Professional Qualification	• Minimum Graduation or equivalent from a local or international university / College / Institute recognized by the HEC • Candidates having Master’s degree and / or relevant certifications in Supply Chain or Business Management etc. would be preferred
	Experience	• Minimum 06 years experience in Sales and / or Marketing and / or Customer Services and / or Supply Chain and / or Client Relationship
	Other Skills / Expertise / Knowledge Required	• Effective team player with strong service orientation skills • Strategic Thinking: Ability to see the big picture and align initiatives with business objectives • Communication Skills: Excellent verbal and written communication skills, with the ability to influence stakeholders at all levels, from individual contributors to senior executives • Advanced data interpretation and reporting using tools like Excel, Tableau, and Power BI • High proficiency in MS Office applications
	Outline of Main Duties / Responsibilities	• To develop and execute marketing and sales strategies in collaboration with business teams to promote Supply Chain Financing products for asset booking • To manage relationships with anchors to understand their needs and provide tailored made / customized Supply Chain Financing solutions • To achieve allocated targets, submit regular MIS to management for performance monitoring and portfolio review • To conduct market study and competitor products review and recommend necessary improvements in products / processes • To ensure high levels of customer satisfaction by managing complaints, resolving issues, and escalation of the same where deemed appropriate • To monitor customer service metrics and implement improvements within defined TAT • To promote a service culture through coaching, guidance, and motivation of staff • To act as the primary liaison with various functions within the bank, including Operations, Digital Banking, Legal, Compliance, Risk, Finance, Credit, CAD and Marketing, to manage the day-to-day operational issues of Supply Chain Financing products • To ensure all customer interactions adhere to strict banking regulations (e.g., Know Your Customer - KYC, data privacy, fair lending) • To ensure appropriate closure of audit items / findings • To perform any other assignment as assigned by the supervisor(s)

Assessment Interview(s)	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for panel interview(s).
Employment Type	The employment will be on contractual basis, for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank’s policy / rules.

Interested candidates may visit the website **www.sidathyder.com.pk/careers** and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for interview.

National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.