

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **International, Financial Institutions & Remittances** based at **Karachi**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

01	Position / Job Title	Unit Head / Senior Relationship Manager – Home Remittance Business (AVP)
	<b>Reporting to</b>	Wing Head – Remittance Business
	<b>Educational / Professional Qualification</b>	<ul style="list-style-type: none"> <li>• Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC</li> <li>• Candidates having Bachelors or Master’s degree in Business Administration / Finance / Marketing and / or have relevant certification will be preferred</li> </ul>
	<b>Experience</b>	<ul style="list-style-type: none"> <li>• Minimum 05 years of banking and / or financial sector experience with at least 02 years as a relationship manager in the area of home remittances and / or payment services and / or as a portfolio manager</li> </ul>
	<b>Other Skills / Expertise / Knowledge Required</b>	<ul style="list-style-type: none"> <li>• Good communication &amp; interpersonal skills</li> <li>• Good analytical skills</li> <li>• Excellent time management skills</li> <li>• Proficient in MS office</li> </ul>
	<b>Outline of Main Duties / Responsibilities</b>	<ul style="list-style-type: none"> <li>• To facilitate achieving sustainable revenue streams for the Bank and oversee implementation of the same</li> <li>• To analyze business data and information related to clientele performance regularly, subsequently use insights to identify strategies that can increase volume of business</li> <li>• To assist in preparation of office notes / memos regarding client onboarding, pricing, and other business-related matters for management’s approval</li> <li>• To manage fund for the tie-ups / stake holders</li> <li>• To prepare agreements / addendums with home remittance tie-ups / stake holders</li> <li>• To ensure AML / KYC, CTF and due diligence of the remittance partners</li> <li>• To coordinate with Operations, Compliance, and relevant support groups in respect of home remittance related matters</li> <li>• To ensure compliance of banking laws, regulations, banks’ policy and procedures, maintenance of tie-ups’ files and records</li> <li>• To assist Wing Head in exploring remittance business opportunities and converting home remittance leads into business achievements</li> <li>• To perform any other assignment as assigned by the supervisor(s)</li> </ul>

<b>Assessment Interview(s)</b>	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for panel interview(s).
<b>Employment Type</b>	The employment will be on contractual basis for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank’s Policy / rules.

Interested candidates may visit the website [www.sidathyder.com.pk/careers](http://www.sidathyder.com.pk/careers) and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for interview.

**National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.**