

CAREER OPPORTUNITIES

Our client, is a not-for-profit organization incorporated under Section 42 of the Companies Act, 2017. The organization is funded by international donors and funding agencies and is committed to enhancing the capabilities of Pakistan's financial and digital ecosystem through investments, innovation and strategic partnerships for inclusive, green and sustainable growth. They are seeking to induct qualified and experienced professionals for the following roles based at Islamabad;

1. **PRINCIPAL – INVESTMENT**

The Principal Investment role involves leading the end-to-end investment process, including deal origination, structuring, execution and exit planning primarily for small and medium-sized enterprises. The incumbent in this role will be responsible for relationship-building with key stakeholders such as advisors, C-level executives and industry professionals to develop a strong deal pipeline. Responsibilities include conducting detailed industry and company analysis, negotiating deal terms and executing investments through equity and quasi-equity structures. The position also requires active involvement in post-deal value creation, portfolio monitoring and reporting. Additionally, the role involves team leadership, mentoring Associates and Analysts, and supporting the CIO across investment functions.

Education & Experience:

- Master's level degree or equivalent qualification in Business, Economics, Accounting, or related discipline from a recognized institution.
- At least 8 years of experience in Principal Investing, Impact Investing, Investment Banking, Corporate Finance, Management Consulting or an M&A group with a recognized national and/or multinational corporation.
- Experience in originating and executing private equity and/or corporate investment transactions as a principal investor or advisor along with professional exposure of working in Pakistan.

2. **PRINCIPAL – GREEN FINANCING**

The Principal Green Financing role focuses on financing renewable energy projects, particularly in solar energy with an emphasis on sustainable development and job creation. The role involves creating and managing a green financing strategy, analyzing industry trends and structuring equity and credit products aligned with government incentives. Responsibilities include preparing investment proposals, conducting energy audits and ensuring thorough due diligence and stakeholder engagement. The role also involves monitoring the performance of green portfolio companies, assessing impact, mitigating risks and ensuring compliance with internal processes. Additionally, the incumbent will lead and mentor a team, supporting professional development and assisting the CIO in managing investment functions.

Education & Experience:

- Preferably a Masters level degree in Finance, Business, Economics, Accounting, or a related discipline from a reputable institution. A certificate or degree in alternate energy will get an additional advantage.
- Specialization in Finance preferred including CFA, CA and ACCA.
- At least eight (08) years of work experience in structured finance and commercial banking.
- Preference will be given to candidates having experience with:
 - solar/renewable project financing;
 - energy audit of equipment either directly or through consultants;
 - working with an energy generation equipment supplier;
 - funding of alternate energy projects at a bank or a private equity fund

Interested candidates should send their detailed resumes/CVs to human.resource@sidathyder.com.pk, mentioning the job title in the subject line. The application deadline is **09th Aug, 2025.**