

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **International, Financial Institutions & Remittances** based at **Karachi**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

01	Position / Job Title	Relationship Manager – FI Marketing & Sales (OG-II / OG-I)
	Reporting to	Unit Head – FI Marketing & Sales
	Educational / Professional Qualification	• Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC • Candidates having Master’s degree and / or any other relevant professional certification(s) will be preferred
	Experience	• Minimum 03 years of Financial Sector experience with at least 02 years in a FI Relationship Management and / or Corporate / Wholesale Banking and / or Trade Finance and / or related role • Having correspondent Banking & International Banking Relationship will be preferred
	Other Skills / Expertise / Knowledge Required	• Excellent analytical skills • Excellent writing skills • Good understanding of banking operations / SBP regulations and banking laws • Team Player, goal oriented & result driven
	Outline of Main Duties / Responsibilities	• To handle queries of Local & Overseas Correspondent banks while maintaining proper record / MIS in this regard • To explore correspondent partners across the globe and establish / maintain relationship for the mutual benefits / exchange of potential business in line with bank policy • To manage Compliance related to Correspondent Banks and overseas network of NBP • To liaise with Overseas network and SWIFT for Monthly trade business position • To assist Wing Head in on-going tasks and projects to continuously improve process workflows and product delivery mechanisms as well as service standards • To initiate and maintain RMA arrangements with correspondent banks globally to ensure smooth flow of international trade transactions and complete all related requirements • To assist in ongoing tasks and projects to continuously improve process workflows and product delivery mechanisms as well as service standards • To support Credit / Marketing team in various issues involving correspondent banks, overseas networks and other business units • To liaise with correspondent banks, domestic / overseas network and other business groups for early resolution of queries • To liaise with overseas network for quarterly earnings / business position and compilation of data in this regard • To perform any other assignment as assigned by supervisor(s)

Assessment Test / Interview(s)	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for test and / or panel interview(s).
Employment Type	The employment will be on contractual basis for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank's Policy / rules.

Interested candidates may visit the website **www.sidathyder.com.pk/careers** and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for test / interview.

National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.