

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **Inclusive Development**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position.

01	Position / Job Title	Regional Agri Head (AVP / VP)
	<b>Reporting to</b>	Regional Executive – Inclusive Development
	<b>Educational / Professional Qualification</b>	<ul style="list-style-type: none"> <li>• Minimum Graduation preferably in Agriculture and / or Agri. Business and / or Finance and / or Marketing or equivalent from a local or international university / college / institute recognized by HEC of Pakistan</li> <li>• Candidates having a Master’s degree in the same discipline or equivalent from HEC recognized university / institution and / or JAIBP / AIBP certification(s) will be preferred</li> </ul>
	<b>Experience</b>	<ul style="list-style-type: none"> <li>• Minimum 06 years of relevant experience in Agricultural Lending and / or Farm Credit Operations and / or Agri-Business Management, preferably within a large commercial bank</li> <li>• The candidate having hands-on experience in managing regional agricultural portfolios, supervising field teams, engaging with farming communities and agribusiness clients will be preferred</li> </ul>
	<b>Other Skills / Expertise / Knowledge Required</b>	<ul style="list-style-type: none"> <li>• Proven record of business acquisition</li> <li>• Familiarity with agriculture finance, including knowledge of the specific risks and dynamics of the agriculture sector</li> <li>• Strong verbal and written communication skills for preparing reports, client communications, and presentations</li> <li>• Strong command over MS Office</li> <li>• Basic knowledge of the banking laws, prudential regulations and prevailing bank’s policy</li> <li>• Ability to work effectively as a team and coordinate with different departments</li> <li>• Must proficient with computer knowledge</li> <li>• He / she should possess sufficient knowledge about the banking sector</li> </ul>
	<b>Outline of Main Duties / Responsibilities</b>	<ul style="list-style-type: none"> <li>• To implement regional agri-business strategies aligned with national goals and IDG’s vision</li> <li>• To develop and execute region-specific action plans to increase outreach, portfolio growth and Agri-product penetration</li> <li>• To identify Agri-sector opportunities, emerging trends, and regional needs to tailor solutions</li> <li>• To achieve disbursement, recovery and profitability targets for the agriculture portfolio</li> <li>• To ensure diversification across farm and non-farm sectors, crops and geographic areas</li> <li>• To monitor regional Agri-loan portfolio quality and take timely corrective actions to minimize NPLs</li> <li>• To lead and mentor Agriculture Team Leaders, Agri Officers, and field teams to ensure high performance</li> <li>• To promote a culture of discipline, compliance, innovation and customer-centricity</li> <li>• To build and maintain relationships with farmers, agribusinesses, government departments, NGOs, agri-input suppliers, and rural communities</li> <li>• To represent the bank in regional forums, farmer gatherings, and agricultural exhibitions &amp; Facilitate partnerships with extension services and agricultural research bodies</li> <li>• To provide accurate and timely reports on performance metrics, regional insights, market intelligence and challenges to the Regional Executive and Head Office</li> <li>• To perform any other assignment as assigned by the supervisor(s)</li> </ul>

<b>Place of Posting</b>	Bahawalpur, Larkana, Abbottabad, Jhelum, Mirpurkhas, Sibi, Karachi, Lahore, Mirpur AK & Quetta
<b>Assessment Interview(s)</b>	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for panel interview(s).
<b>Employment Type</b>	The employment will be on contractual basis, for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank's policy / rules.

Interested candidates may visit the website [www.sidathyder.com.pk/careers](http://www.sidathyder.com.pk/careers) and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for interview.

**National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.**