

“The Nation’s Bank”, **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **Inclusive Development**.

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

02	Position / Job Title	Product Manager – Supply Chain Financing & Strategic Alliances (OG-I / AVP)
	Reporting to	Unit Head – Supply Chain Financing & Strategic Alliances
	Educational / Professional Qualification	<ul style="list-style-type: none"> • Minimum Graduation, preferably in Business / Economics / Finance / Marketing or equivalent from a local or international university / college / institute recognized by HEC • Candidates having a Master’s or equivalent degree, preferably in Finance or in above programs from a local or international university / college / institute recognized by HEC will be preferred
	Experience	<ul style="list-style-type: none"> • Minimum 05 years of banking experience, out of which at least 03 years of experience in Product Management of asset-based lending, preferably in SME and / or Supply Chain Financing
	Other Skills / Expertise / Knowledge Required	<ul style="list-style-type: none"> • Expertise in SME product lifecycle management, including design, launch, scaling, and preparing Business Requirement Documents (BRDs) • In-depth understanding of Digital Supply Chain Financing Platforms, Loan Origination and Management System, Core Banking, experience with system integration and fintech integration will be preferred • Knowledge of Supply Chain Financing concepts, SME program-based lending and credit structuring • Proficiency in risk assessment, regulatory compliance and credit risk management practices • Advanced data interpretation and reporting using tools like, Excel, Tableau, and Power BI • High proficiency in MS Office applications
	Outline of Main Duties / Responsibilities	<ul style="list-style-type: none"> • To manage end-to-end development of Supply Chain Financing products, including market research, product design, approvals, Business Requirement Documents (BRDs) for digital initiatives (e.g., LOS and Digital Supply Chain Finance Platform), test launch, and full-scale deployment • To collaborate with Digital Banking and IT teams to digitalize and integrate Supply Chain Financing products with the Loan Origination System (LOS) and the bank's PROFILE system • To develop and execute marketing and sales strategies in collaboration with marketing and sales teams to promote Supply Chain Financing products and maximize revenue and profitability • To manage relationships with institutional clients to understand their needs and provide tailored Supply Chain Financing solutions • To conduct product planning, allocate targets, and develop MIS templates for performance monitoring and reporting • To monitor risks associated with the product portfolio, address regulatory changes, and recommend necessary product and process adaptations • To provide training and support to frontline staff to enhance their understanding of

	<p>Supply Chain Financing products and improve customer engagement</p> <ul style="list-style-type: none"> • To support the sales team by participating in client calls, assisting with technical sales for complex products, and facilitating training and development • To act as the primary liaison with various functions within the bank, including Operations, Technology, Legal, Compliance, Risk, Finance, Credit, and Marketing, to manage the day-to-day operational needs of Supply Chain Financing products • To perform any other assignments as assigned by the supervisor(s)
Place of Posting	Karachi
Assessment Test / Interview(s)	Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for test and / or panel interview(s).
Employment Type	The employment will be on contractual basis, for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank's policy / rules.

Interested candidates may visit the website www.sidathyder.com.pk/careers and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for test / interview.

National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.