rting to	
	Wing Head – Small & Medium Recovery Wing
ntional / ssional fication	<ul> <li>Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC</li> <li>Candidates having Master's Degree and / or any other relevant professional qualification will be preferred</li> </ul>
ience	<ul> <li>Minimum 02 years of working experience with Financial Institution with at least 01 year in Commercial / Corporate / SME / Recovery of Commercial or SME Loans / Credit Risk Management</li> <li>Candidates having experience of relevant litigation will be preferred</li> </ul>
Skills / Expertise / ledge Required	<ul> <li>Excellent communication &amp; negotiation skills</li> <li>Sound Knowledge of MS Office suite</li> <li>Good analytical skills with attention to detail</li> </ul>
ne of Main Duties / onsibilities	<ul> <li>To provide input in formulating strategy for the recovery targets assigned by the competent authority</li> <li>To be responsible for recovery of various loans, including but not limited to SME, Commercial, Agriculture, Non Program based Products and Islamic</li> <li>To conduct meetings with respective Branch Managers, Wing Head SME Portfolio and Regional Management with regards to defaulters and litigation matters</li> <li>To review portfolio and coordinate with customers for recovery of loans and maintain recovery sheets and MIS</li> <li>To coordinate / follow up with borrowers for timely payment of monthly / quarterly installments</li> <li>To conduct meetings with defaulters, Legal Division and External Agencies (to be done in coordination with Wing Head) to resolve any issues that may arise in recovery of NPL Accounts</li> <li>To conduct discussions with respective Wing Head on monthly performance and outstanding recoveries and smooth working of respective Group</li> <li>To ensure that recovery targets set by the management are achieved and relevant provisions of the SBP PRs, Recovery Policy / Credit Policy Manual are being adhered during settlement and restructuring of accounts</li> <li>To negotiate potential settlement with defaulters in coordination of Wing Head</li> <li>To follow-up with branches for charge off</li> <li>To ensure all Audit requirements and observations are addressed (both internal and external) and implement measures to minimize and curtail recurrence</li> <li>To perform any other assignment as assigned by the supervisor(s)</li> </ul>
of Posting	Sargodha
	ience Skills / Expertise / ledge Required  ne of Main Duties / ensibilities