"The Nation's Bank", **National Bank of Pakistan** aims to support the financial well-being of the Nation along with enabling sustainable growth and inclusive development through its wide local and international network of branches. Being one of the leading and largest banks of Pakistan, National Bank of Pakistan is contributing significantly towards socioeconomic growth in the country with an objective to transform the institution into a future-fit, agile and sustainable Bank.

In line with our strategy, the Bank is looking for talented, dedicated and experienced professional(s) for the following position in the area of **Corporate & Investment Banking.**

The individuals who fulfill the below basic-eligibility criteria may apply for the following position:

01	**Position / Job Title**	**Associate (OG-II / OG-I)**
	Reporting to	Unit Head – Corporate Finance
	Educational / Professional Qualification	• Minimum Graduation or equivalent from a local or international university / college / institute recognized by the HEC of Pakistan • Candidates having a Master's degree and / or professional qualifications would be preferred
	Experience	• Minimum 02 years of experience in Banking and / or Financial Institutions, out of which 01 year of experience in Corporate and / or Investment Banking
	Other Skills / Expertise / Knowledge	• Good relationship management skills • Ability to assess customer needs and develop products that suit their needs • Ability to work within deadlines with proven time management skills • Ability to perform basic financial analysis • Keen interest in advancing financial analysis skills • Ability to communicate clearly and concisely both orally and in writing
	Outline of Main Duties / Responsibilities	**Account Coverage Responsibilities:** • To assist Unit Head Investment Banking Division in execution of transaction via due diligence, modeling work, discussions with clients, advisors, lawyers, other banks, preparing credit approval and other internal processes, documentation gathering (financing documents and security documents etc.) with key partners and stakeholders • To assist Unit Head in seamless implementation of the transaction, within challenging timelines, given the critical nature of such financing deals • To ensure that the highest professional standards of customer service is provided to NBP's customers with an end to secure both new business and to deepen the existing business relationships **Business Development & Revenue Generation Responsibilities:** • To work in partnership with other Business & Support functions of the bank including but not limited to Asset & Liability products, and other Banking Services, to develop, structure, market and execute client business and maximize returns to the Bank • To achieve the Key Performance Indicators (KPIs) assigned in terms of fee income • To monitor risk effectively and keep abreast of market developments to ensure proactive or remedial actions are taken to maintain the desired level of credit risk in line with the Bank's overall Credit Policies & Procedures **Other Responsibilities:** • To assist Unit Head for Credit Proposals and to ensure its quality, accuracy & data integrity, and adherence to NBP's Credit Policy and guidelines and to submit and recommend lending / equity investment proposals to the Unit Head - IBD and Group Chief for onward submission to concerned committees for approval

		• To keep abreast with all Regulatory Guidelines (including State Bank of Pakistan's Prudential Regulations) as well as internal NBP Requirements (including credit policies) and ensure strict compliance • To maintain NBP's internal control standards, including timely implementation of internal and external audit points together with any issues raised by external regulators • To drive the identification of opportunities for continuous improvement of systems, processes and practices within the function; taking into account 'international best practice', improvement of business processes, cost reduction and productivity improvement • To perform any other assignment as assigned by the supervisor(s)
	Place of Posting	Karachi
Assessment Test / Interview(s)		Only shortlisted candidates strictly meeting the above-mentioned basic eligibility criteria will be invited for test and / or panel interview(s).
Employment Type		The employment will be on contractual basis for three years which may be renewed on discretion of the Management. Selected candidates will be offered compensation package and other benefits as per Bank's Policy / rules.

Interested candidates may visit the website **www.sidathyder.com.pk/careers** and apply online within 10 working days from the date of publication of this advertisement as per given instructions.

Applications received after due date will not be considered in any case. No TA / DA will be admissible for test / interview.

National Bank of Pakistan is an equal opportunity employer and welcomes applications from all qualified individuals, regardless of gender, religion, or disability.