

### 1. JOB DETAILS:

<b>Position Title:</b>	<b>Analyst New Ventures (Commercial)</b>
<b>Department:</b>	<b>Commercial</b>

### 2. JOB OBJECTIVE:

The incumbent is responsible for evaluating and executing new business opportunities and ventures for GHPL, aligning with the company's strategic growth objectives.

### 3. KEY ACCOUNTABILITIES:

- Conduct market research and analysis to identify potential business opportunities in E&P, mining, renewables, and oil and gas infrastructure.
- Develop business cases and investment proposals for new ventures, coordinating with Finance and Technical departments for economic evaluation.
- Manage the end-to-end process of new venture development, from concept to implementation.
- Coordinate with the Technical department in execution of the assignment agreements for new E&P ventures.
- Monitor industry trends and developments to identify emerging opportunities.
- Establish and maintain relationships with potential partners, investors, and industry stakeholders.
- Prepare and present reports and updates on new business opportunities to senior management.
- Collaborate with cross-functional teams to ensure successful execution of new ventures.
- Carry out any other assignment based on the directions of the Manager or HOD.

### 4. QUALIFICATION & EXPERIENCE:

#### Minimum Qualifications:

- 16 years of education with Bachelor's or Master's degree in Business Administration, Economics, Engineering, or a related field.

#### Minimum Experience:

- 04 years of experience in the oil and gas industry with at least 02 years in commercial roles.
- Experience in E&P and/or mining sectors is desired.

#### **5. COMPETENCIES:**

- Commercial acumen
- Strong analytical and strategic thinking skills
- Thorough research abilities
- Excellent communication and networking abilities
- Ability to evaluate and develop business cases
- Organizational and project management skills

#### **6. AGE LIMIT:**

- 40 Years

#### **7. GENERAL INFORMATION**

- The position is based in Islamabad.
- We are an Equal Opportunity Employer. Women, Transgender persons and candidates belonging to minorities are encouraged to apply.